

**OFFICE:**

FLAT NO K 203, MAHINDRA AURA, SECTOR 110 A, Gurgaon, HARYANA 12017  
TEL: 0124 4916431, MOBILE: +91 98180 00439 ; CIN: U85100HR2012NPL073995

To,  
**Malvika Singh**  
**Head-Medical Education & Sales Training**

Subject- Grant completion report

Name of Grant Recipient	Dakshayani and Amaravati Health and Education
Total Amount of Grant provided by Company	INR 25,00,000
Period covered under the Grant	May 2023- December 2024

List down the activities for utilization of the Grant Award	<ul style="list-style-type: none"> <li>• Creation of SOPs for the selection of candidates</li> <li>• Creation of microsite</li> <li>• Advisory board convening and selection of candidates.</li> <li>• Forms, checklists, and tools for the application process</li> <li>• Selection of fellows and award of grants</li> <li>• Feedback form for guides and fellows</li> </ul>
No. Of HCPs covered under the Purpose	7
Amount Disbursed As on Date	25,00,000
Breakdown of Amount Disbursed	<ul style="list-style-type: none"> <li>• 6 months fellowship @50000 for 1 fellow= 3,00,000</li> <li>• 5 Months Fellowship @50000 for 1 Fellow = 2,50,000</li> <li>• 3 Months fellowship @50,000 for 2 Fellows = 3,00,000</li> <li>• 2 Months fellowship @50,000 for 2 fellows = 2,00,000</li> <li>• 1 Month fellowship @50,000 for 1 fellow = 50,000</li> <li>• Administrative expenses 3,00,000</li> </ul>
Balance Grant Award (As on Date)	<p>Amount – 9,00,000</p> <p>Two fellowships started in September and will be completed by March 2024, two that started in November 2023 will be completed by May 2024 &amp; One fellowship commenced in Jan 2024 will be completed by July 2024.</p>

**Please respond in detail to the following questions Utilization or Purpose of Grant Award):**

How was the Grant used in general till Date?	The grant was used to identify, screen, and provide fellowships to deserving orthopedic surgeons to enhance their skills.
Is the Grant meeting its overall intended purpose? Please explain.	Yes, the grant is meeting the purpose. Hospitals interested in availing themselves of the fellowship opportunity have applied to us for enrollment. Our

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	<p>hospital screening checklist has ensured we select hospitals with the highest standard of care and the ability to offer training to the surgeons. Fellows have applied independently through an online application process and have been screened based on predesigned criteria for inclusion. Those who have met the minimum score or above have been offered the opportunity to join the fellowship.</p>
Is there anything that has transpired differently from what was anticipated?	<p>We hadn't anticipated the fellows leaving before the completion of the program.</p> <p>We have received requests for a shorter-duration fellowship program that can enable senior orthopedic surgeons to learn critical procedures from skilled senior supervisors. This will require the designing of the new fellowship program with separate entry &amp; selection criteria. If there are more requests this year we would like approval to design a shorter fellowship program of 2-3 months.</p> <p>MOUs with hospitals were for one year at the start of the program, however with the fellowship picking up, we are renewing MOUs for a longer duration with a caveat that fellowship approval will be subject to grant availability.</p>
What were some of the key learnings from your pursuit of the objectives that you established?	<p>We had budgeted a tiered fellowship award based on the cities from which the applications would be received, hoping to provide opportunities to young surgeons from remote areas. The first batch is, however, all from major cities. We realized that our hospital screening checklist is so rigorous that very few hospitals in rural areas would qualify.</p> <p>We have designed a fellow &amp; guide feedback form to capture insights from fellows &amp; guide on the completion of fellowship program. The feedback is expected to provide critical insight into the running fellowship program in various Hospitals and an opportunity to compare the delivery of fellowship by various guides.</p> <p>We had not anticipated communication issues with respect to grant awards to fellows through hospitals causing delay in payments. Large hospitals receiving the fellowship were unable to trace the amounts due to huge volume transactions. We have corrected this by sending payment advice to both hospital (designated focal point) as well as fellow.</p>
Based upon current conditions, are there things that you would do differently in utilizing the Grant Award? If yes, then what would they be?	<p>The demand is far greater than the grant awarded to us. The initial uptake was slow, but we are receiving applications from many hospitals and have to hold applications until we receive fresh grants. The</p>

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	<p>information that we are offering fellowship is spreading by word of mouth through physician channels and we receive 2-3 calls every week from doctors interested in joining the fellowship. This positive outcome may have to be factored in when planning for next year.</p> <p>We would like to strengthen the microsite and include physician programs for information on latest technology, changes in policy etc</p> <p>We would also like to create a pool of trained surgeons information to be available for patients searching for information to enable them to make informed choices. Additionally patient education materials on care after surgery, when to consult a doctor etc would be very useful</p>
New fellows awaiting approval	<p><b>Nawaz shareef Shaik- Apollo Chennai</b></p> <p><b>Dr Parveen- Max super specialty hospital Delhi</b></p> <p><b>Dr Uma Sai- Fortis Bangalore</b></p>
New hospitals on board	<p><b>Wockhardt hospitals</b></p> <p><b>Sparsh Super specialty hospital</b></p>

Dr Ratna Devi  
Dakshayani and Amaravati Health and Education